



Lake Charles Toyota

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2026 RAV4 XSE

VIN: [Redacted]

Model Code: 4530



Estimated Pricing Summary

\$43,890.00
VEHICLE SELLING⁸⁰
PRICE

\$0.00
NET TRADE-IN

\$49,246.93
TOTAL ESTIMATED⁷⁶
NET AMOUNT
DUE

FINANCE				
Options		CASHDOWN		
Term	Source	\$0	\$1,500	\$3,000
48 MO.	Standard	\$1,192.32	\$1,154.84	\$1,117.89
60 MO.	Standard	\$987.75	\$956.49	\$925.76
72 MO.	Standard	\$878.02	\$848.37	\$820.78

LEASE (REGULAR)		Miles / Year : 12000		
Options		CASHDOWN		
Term	Source	\$0	\$1,500	\$3,000
24 MO.	Special	\$830.91	\$799.79	\$730.01
36 MO.	Special	\$719.08	\$694.46	\$647.16
48 MO.	Standard	\$770.72	\$752.16	\$713.95

Pricing	Total
Vehicle Selling Price ⁸⁰	\$43,890.00
Total Suggested Retail Price ⁷⁵	\$43,890.00
Dealer Price Adjustment ⁸⁵	\$0.00
Dealer Installed Accessories ⁷³	\$0.00
Optional Accessories ⁷³	\$0.00
Optional Dealer F&I Products ⁷⁴	\$0.00
Estimated Taxes & Fees	\$5,356.93
Cash Down	-
Net Trade-In	\$0.00
Total Incentives & Rebates ⁷⁸	\$0.00
Total Estimated Net Amount Due⁷⁶	\$49,246.93

Cash

Payments calculated using this tool are estimates only based on information you provided. Actual prices and payments may be different. Financing payment calculations are based on APR and term. Lease payment calculations are based on term and annual mileage. Available on approved credit to very well qualified customers through Gulf States Financial Services and participating GST dealers on certain new or certified used Vehicle(s). Not all customers will qualify.

73. Optional accessories are selected by you and are included in Other Amounts Financed. Dealer Installed Accessories are included in the price of the vehicle. Please see your Dealer for pricing. Prices and product availability are subject to change without notice.

74. Protection products are optional and not required to obtain credit. Not all products are cancelable; refer to individual protection product agreements' terms and conditions or ask your dealer.

75. Total Suggested Retail Price includes manufacturer and distributor options and delivery, process and handling fees, which may be subject to change at any time. Excludes taxes, title, license and dealer options, fees and charges. Dealer price will vary.

76. Estimated Net Amount Due equals the Vehicle Selling Price including estimated Taxes and Fees plus any protection products minus applicable Incentives and/or Rebates and the Net Trade-In value. The pricing system gives you the ability to toggle the displayed estimated payment to either include or exclude the taxes and fees (including but not limited to title, license, registration, documentation and other dealer fees) that will be owed by you.

78. Financing through your Toyota dealer and their applicable lender is required for certain cash offers. In the estimation, this cash offer has been applied to the down payment. Limit one rebates per finance transaction. No cash payment will be made to consumer.

80. Vehicle Selling Price is the vehicle price, as determined by your dealer and includes Delivery, Processing and Handling, and any manufacturer or dealer installed accessories or equipment.

84. Total of Payments is comprised of monthly payment times the term.

85. Dealer Price Adjustment is the price adjustment, as determined by your dealer, from Total SRP to Vehicle Selling Price.

