



2026 RAV4 XSE



- Midnight Black Metallic
- Black/blue Softex® Mixed Media

VIN:
Stock #: 26165
Model Code: 4530

Current Estimate

\$44,374.00

VEHICLE SELLING PRICE

\$49,266.75

TOTAL ESTIMATED NET AMOUNT DUE

Configuration

2.5L 4-Cyl. Hybrid Engine Electronically controlled Continuously Variable Transmission (ECVT)

Write-up Expires: 05-11-2026

Packages & Accessories

50 State Emissions
Owner's Portfolio
Illuminated Door Sills
Key Glove
Mudguards
Fog Light Accent: Matte Black
All-Weather Liner Package
Quick Charging Cable Package
Illuminated Front Badge
Toyota Multimedia Screen Protector

Payment Estimate (Cash)

Vehicle Selling Price ⁸⁰	\$44,374.00
Estimated Net Amount Due	\$49,266.75
Vehicle Selling Price ⁸⁰	\$44,374.00
Total Suggested Retail Price ⁷⁵	\$44,374.00
Dealer Installed Accessories ⁷³	\$0.00
Other Amounts Due	\$0.00



Optional Accessories ⁷³	\$0.00
Optional Protection Products ⁷⁴	\$0.00
Estimated Taxes & Fees	\$4,892.75
Estimated Fees	\$1,320.65
Doc Fee	\$599.00
Title Fee	\$4.00
Air Quality Research Fee	\$1.50
Air Quality Compliance Fee	\$0.25
Registration Fee	\$8.00
Vlt Fee	\$693.84
Postage Fee	\$2.41
Tire Fee	\$11.65
Estimated Taxes	\$3,572.10
State Tax	\$2,484.94
County Tax	\$221.87
Municipal Tax	\$865.29
Net Trade-In	\$0.00
Estimated Trade-In Value	\$0.00
PAY OFF	\$0.00
Incentives & Rebates ⁷⁸	\$0.00
Total Estimated Net Amount Due	\$49,266.75
Vehicle Selling Price ⁸⁰	\$44,374.00
Optional Accessories ⁷³	\$0.00



Optional Protection Products ⁷⁴	\$0.00
Estimated Taxes & Fees	\$4,892.75
Incentives & Rebates ⁷⁸	\$0.00
Net Trade-In	\$0.00

71. Based on your ZIP Code, below are special pricing, finance or lease offers that are available for specific Models/Trim for a limited time in your area.

72. This is the negative net trade in balance, which occurs when your existing vehicle payoff exceeds the sum of the value of the trade in.

73. Optional accessories are selected by you and are included in Other Amounts Financed. Dealer Installed Accessories are included in the price of the vehicle. Please see your Dealer for pricing. Prices and product availability are subject to change without notice.

74. Protection products are optional and not required to obtain credit. Not all products are cancelable; refer to individual protection product agreements' terms and conditions or ask your dealer.

75. Total Suggested Retail Price includes manufacturer and distributor options and delivery, process and handling fees, which may be subject to change at any time. Excludes taxes, title, license and dealer options, fees and charges. Dealer price will vary.

76. Estimated Net Amount Due equals the Vehicle Selling Price including estimated Taxes and Fees plus any protection products minus applicable Incentives and/or Rebates and the Net Trade-In value. The pricing system gives you the ability to toggle the displayed estimated payment to either include or exclude the taxes and fees (including but not limited to title, license, registration, documentation and other dealer fees) that will be owed by you.

77. Starting MSRP is the lowest Base MSRP for the series of a model and excludes manufacturer, distributor and dealer options, taxes, title and license and dealer fees and charges. Also excludes the Delivery, Processing and Handling of \$1,195 for Cars (Corolla, Corolla HV, Corolla HB, GR Corolla, Camry, Prius, Prius Plug-in Hybrid, Toyota Crown, Mirai, GR86, GR Supra), \$1,450 for Entry SUV (Corolla Cross, Corolla Cross HV), \$1,450 for Small SUV (RAV4, RAV4 HV, RAV4 Plug-in Hybrid, bZ4X), \$1,495 for Mid SUV/Van (4Runner, 4Runner HV, Highlander, Highlander HV, Grand Highlander, Grand Highlander HV, Sienna, Land Cruiser, Toyota Crown Signia), \$1,595 for Small Pickup (Tacoma, Tacoma HV), \$2,095 for Large Pickup/Large SUV (Tundra, Tundra HV, Sequoia). (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called "Delivery, Processing and Handling" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure and may be subject to change at any time. Toyota may make a profit on Delivery, Processing and Handling.) Delivery, Processing and Handling in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX may vary. Dealer price will vary.

78. Financing through your Toyota dealer and their applicable lender is required for certain cash offers. In the estimation, this cash offer has been applied to the down payment. Limit one rebates per finance transaction. No cash payment will be made to consumer.

79. A special rate is a non-standard rate with specific eligibility requirements that may be limited to certain models or may include programs offered to qualified customers. Amount financed, down payment amount, term and credit worthiness may impact eligibility. Eligibility is subject to verification. Dealer contribution may vary and could affect price. Individual dealer prices, other terms and offers may vary. The special rate may not



be the lowest available rate. Consult with your dealer for more information.

80. Vehicle Selling Price is the vehicle price, as determined by your dealer and includes Delivery, Processing and Handling, and any manufacturer or dealer installed accessories or equipment.

81. Your ZIP code is used to confirm available offers and to calculate estimated taxes and fees and is connected to the selected dealer.

82. Terms shown reflect potential savings based on trade-in value, rebates, government incentives and additional cash. Actual savings will vary if your trade-in value is only an estimate or you do not qualify for rebates, government incentives or additional cash.

83. A Standard Rate is a rate and term not eligible for incentives or marketing support that may be offered by the manufacturer, the distributor, the finance source, the dealer or other source.

84. Total of Payments is comprised of monthly payment times the term.

85. Dealer Price Adjustment is the price adjustment, as determined by your dealer, from Total SRP to Vehicle Selling Price.

86. Owed on trade-in is the estimated amount that you still owe on your trade-in vehicle.

